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April 1, 2004 News Brief

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No, we haven't fallen off the face of the Earth!

It's been 3 weeks since our last News Brief, so I felt it was important to let you know what's happening.

First, Ron is on a 3 week vacation. He's on a cruise from Miami across the Atlantic to the Mediterranean where he'll be visiting lots of countries and islands. Eventually he'll fly back home from Rome! As a result, Tottie, Ken and I have been as busy as one-armed paperhangers! Unfortunately, the News Brief has fallen to the bottom of the priority list as we make sure we focus on shipping product to our customers.

Next, you should know that we are progressing nicely with our Fingerprint/Smartcard project. I hope to have the results of our Beta-test customer in the next few weeks. We want to make certain that we have a rock-solid offering before we bring it out in volume.

Finally, we want to remind you that we have acquired the domain name of IBM7526.com - it is easier to remember than the data-collection.com domain (which we still have). E-mail can be sent to sales@IBM7526.com also.



Thanks for your business.

Ron, Jack, Tottie, Jeanne & Ken