



February 20, 2003

News Brief

www.data-collection.com

Has your “*Magic Wand*” become a Nightmare?
Have you considered replacing it with a “*Laser Gun*” ?

We can help you improve your ability to get a “GOOD” scan the first time by replacing old barcode wands with low cost, highly reliable, laser scanners - with proper pinouts for your 7525 (ELF), 7526 or 7527 wand port. These are **refurbished LS-3010 (Symbol7) scanners, with cable, for \$225.00**. The difference between the cost of a wand (\$125.00 +/-) is more than recovered through increased efficiency and reduced frustration. Call us for a demo unit. Put it on one of your terminals for a week then listen to your users’ reaction. Most times our demo units don’t come back, they get joined by more 3010s. We also have a limited number of LS-3603 scanners available for \$395.00. Call us for more info... 😊

Have you received all 6 of our 2003 News Briefs? Attached on page 2 is a list with dates and topics. Let us know if you want a “Back Issue”.

Thank you - to all those who responded to last week’s request for input. As a result, Mike will be analyzing the feedback and organizing a plan to address your DC Connect training requirements. We’ll be getting back to you when we finalize the details.

Thanks for giving us your time...

We hope you find these “News Briefs” informative.



Ron, Jack, Tottie, Frank & Mike

Summary of R&R News Briefs 2003

<u>DATE</u>	<u>TOPIC</u>
1/9	Maintenance Agreements
1/16	7526 Survives HARSH Factory Floor Environments - Specs
1/23	Digital Input/Digital Output (DI/DO) Capabilities/Security Reminder to check batteries in 7526s and 7527s.
1/30	Barcode Badge Readers - Special pricing offer.
2/6	“ARTIC” (not Arctic) Cables - Special pricing offer.
2/13	Data Collection Software Classes - Request for requirements If you have a need, let us know which product and level of skill required (Overview/Installation/Programming).